

CHRISTOPHER STREET WEST ASSN., INC.
BUDGET VS. ACTUALS: 2016 LA PRIDE ACTUAL TO BUDGET - FY16 P&L
 January - December 2016

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
3000 INCOME				
3010 BEVERAGE SALES	250,000.00	715,000.00	-465,000.00	34.97 %
3011 BILLABLE EXPENSE INCOME		19,070.00	-19,070.00	
3013 DONATIONS AND AWARDS	2,325.55		2,325.55	
3014 GRANT AWARD INCOME		10,000.00	-10,000.00	
3020 NON-PROFIT BOOTH INCOME	500.00	25,000.00	-24,500.00	2.00 %
3030 FESTIVAL ADMISSIONS INCOME	217,436.67		217,436.67	
3031 FESTIVAL CUSTOMER SHIPPING FEES		3,000.00	-3,000.00	
3033 FESTIVAL ONLINE SALES INCOME	698,272.83	1,300,000.00	-601,727.17	53.71 %
3036 FOOD SALES		40,000.00	-40,000.00	
3040 INTEREST INCOME	73.77		73.77	
3041 FACILITY TICKET FEES		62,000.00	-62,000.00	
3045 PARADE ENTRY FEES	93,615.49	80,000.00	13,615.49	117.02 %
3046 PRIDE MAGAZINE AD SALES	3,250.00		3,250.00	
3048 SPONSORSHIP INCOME	800,800.00	700,000.00	100,800.00	114.40 %
3053 MERCHANDISE INCOME	3,060.00		3,060.00	
Total 3000 INCOME	2,069,334.31	2,954,070.00	-884,735.69	70.05 %
Total Income	\$2,069,334.31	\$2,954,070.00	\$ -884,735.69	70.05 %
Gross Profit	\$2,069,334.31	\$2,954,070.00	\$ -884,735.69	70.05 %
Expenses				
4000 ADMINISTRATION				
4011 ARMORED CAR TRANSPORT		2,500.00	-2,500.00	
4013 BANK, FINANCE & SERVICE CHARGES	1,300.97	1,200.00	100.97	108.41 %
4016 BUSINESS PROPERTY TAX		200.00	-200.00	
4017 COMPUTER SOFTWARE	1,720.63	500.00	1,220.63	344.13 %
4018 CONSTRUCTION OFC BUILDOUT	30,731.27	30,000.00	731.27	102.44 %
4019 CONTRACT LABOR STAFF/CONSULT	30,132.50	46,200.00	-16,067.50	65.22 %
4020 CUSTOMER EVENT TICKET FEES		3,000.00	-3,000.00	
4022 DUES, MEMBERSHIP & SUBSCRIPTION	386.00		386.00	